



MANTHA TRILOKESWAR

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Senior Hospitality Executive | Multi-Property Operations Leader
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Accomplished hospitality executive with **26+ years of progressive leadership** across luxury hotels, resort properties, and multi-unit operations. Proven expertise in **revenue optimisation, operational excellence, and team development** with a track record of managing diverse property portfolios. Specialised in **turnaround management, cost control, and guest experience enhancement** across various hospitality segments including corporate hotels, convention centres, and catering operations.

Core Value Proposition:

Multi-property operational expertise with demonstrated ability to adapt quickly to different hospitality environments, drive **revenue growth**, and maintain exceptional **service standards** across diverse market segments.

Core Competencies:

Operations Excellence	Revenue Management	Leadership & Development
Multi-Property Management	Budget Planning & Control	Team Building & Training
Quality Assurance	Cost Optimization	Staff Development Programs
Guest Experience Design	Revenue Generation	Performance Management
Vendor Management	Financial Analysis	Cross-Functional Leadership

Technical Skills:

Hotel Management Systems, F&B Operations, Event Management, Procurement, Inventory Control

Work Experience:

→ *SENIOR GENERAL MANAGER | 2020 - Present | 5 years*

Multi-Property Leadership Roles:

- **Suraj Group of Hotels**, Hitech City (*Currently working*),
- **Akoya Hotels**, Hitech City ,
- **Kyra Wellness Resort**, Sanghi Temple ,
- **Eastin Group of Hotels**, Hitech City,
- **Chaitanya Group of Hotels**, Hitech City,
- **V Convention Center**, Kompally.

Key Achievements:

- Successfully managed **3 distinct property types** with varying operational requirements.
- Implemented cost control measures resulting in **15-20% operational savings**.
- Led teams of **50+ staff members** across multiple departments.

Core Responsibilities:

- Strategic planning and execution for revenue optimisation
 - Budget management and financial performance monitoring
 - Guest experience enhancement and service quality assurance
 - Team leadership, training, and performance management
 - Vendor negotiations and procurement optimisation
 - Developed standardised operational procedures for multi-property consistency.
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*** GENERAL MANAGER & OPERATIONS HEAD | 2010 - 2020 | 10 years**

Diverse Hospitality Operations:

- Mrugavani Group of Hotels & Resorts, Hyderabad
- Cake Dilim Group, Bangalore
- **Hotel Meghalaya** (GSR Group)
- Good-Lands Group of Hotels, Hyderabad
- **Arka Haailand Resorts** (Agri Gold Group), Guntur
- **Hotel Shelton**, Rajahmundry

Key Achievements:

- Managed large-scale catering operations serving 1000+ guests
- Executed **high-profile events** including government functions and corporate seminars
- Achieved **100% attendance awards** for 6 consecutive years
- Successfully handled **VIP visits** including Chief Minister and international dignitaries
- **Longest tenure growth** from operational roles to general management positions

Core Responsibilities:

- End-to-end operations management for hotels and convention facilities
- Large-scale event planning and execution
- **F&B operations** oversight and menu development
- Staff scheduling, training, and performance optimisation

Notable Events Managed:

- **55 Food Festivals** executed over 3 years
- 4000+ guest Navy Ball outdoor catering
- 25,000+ guest Rotary International Seminar
- International Cricket Matches - Official caterer

✳ *MAITRE D'HOTEL & DEPARTMENT HEAD | 1996 - 2010 | 14 years*

Hotel Green Park (Visakhapatnam & Hyderabad) - 14 Years Total Service

Key Achievements:

- **Longest organisational tenure** demonstrating loyalty and progressive growth
- **Multi-location expertise** across Vizag and Hyderabad properties
- Promoted through multiple positions: Sr. Steward → Maitre d'Hotel → Restaurant Manager
- Received **Service Excellence Awards** for consecutive years (2004-2005)
- Managed international cricket match catering (Pakistan & Sri Lanka teams)
- Handled Prime Minister's wife visit with flawless execution
- Performer of the Month (August 1998) and Grooming Excellence (1999)

Core Responsibilities:

- Departmental operations management (F&B, Housekeeping, Front Office)
 - Guest service excellence and relationship management
 - Training and mentoring junior staff members
 - Event coordination and special function management
 - Quality control and standard operating procedures implementation
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✳ *FOUNDATION & EARLY CAREER | 1990 - 1995 | 5 years*

Hotel Industry Training & Development:

- Daspalla Hotels Private Limited, Vizag
- Hotel Apsara Enterprises, Private Limited
- Krishna Oberoi Training Program, Hyderabad

Education & Certifications:

Academic Qualifications:

- Bachelor of Arts | Andhra University
- Intermediate | Mrs. A.V.N. College (1987-89)

Professional Development:

- **Hotel Management Diploma** | F.C.I.
- Personality Development & Leadership Training
- Mind & Time Management Certification